



Invesco Asset Management (India)

Delivering an investment experience
that helps people get more out of life

For quarter ending September 2018



Overview



We are a leading independent global investment firm



Invesco Ltd. global resources include:

- US\$963.3 billion in assets under management around the globe.
- Specialized investment teams managing investments across a wide range of asset classes and investment styles.
- More than 7,000 employees worldwide.
- On-the-ground presence in more than 20 countries, serving clients in more than 120 countries.

Our clients benefit from our:

- Commitment to investment excellence
- Depth of investment capabilities
- Organizational strength

Source: Invesco Ltd. Client-related data, investment professional, employee data and AUM are as of June 30, 2018, and include all assets under advisement, distributed and overseen by Invesco. Invesco Distributors, Inc. is the US distributor for Invesco Ltd.'s retail products. The entities listed are each indirect, wholly owned subsidiaries of Invesco Ltd., except Invesco Great Wall in Shenzhen, which is a joint venture between Invesco and Great Wall Securities, and the Huaneng Invesco WLR Investment Consulting Company Ltd. in Beijing, which is a joint venture between Huaneng Capital Services and Invesco WLR Limited. Please consult your Invesco representative for more information.

Our strategic objectives help us deliver for our clients over the long term



Strategic objectives

- Achieve strong investment performance
- Be instrumental to our clients' success
- Harness the power of our global platform
- Perpetuate a high-performance organization

Our Purpose

- Delivering an investment experience that helps people get more out of life.



We've built Invesco with a single focus: to help clients achieve their investment objectives



- Our investment in the business is designed to **position us ahead of client demand trends**, which we deliver across channels, asset classes and geographies to help meet client needs.
- We start with understanding each **client's unique set of investment objectives**.
- Our **comprehensive range of active, passive and alternative investment capabilities** has been constructed over many years to help clients achieve their investment objectives.
- We draw on our comprehensive range of capabilities to **provide customized solutions designed to deliver key outcomes** aligned to client needs (our most important benchmark).
- Our ability to draw on our comprehensive range of capabilities to provide solutions to clients **enables us to provide an investment experience that helps people get more out of life**.



Depth of investment capabilities

Our wide range of investment capabilities is designed to support a variety of financial objectives

Invesco offers a wide range of single-country, regional and global capabilities across major equity, fixed income and alternative asset classes, delivered through a diverse set of investment vehicles.

A wide range of investment capabilities

Equity	Fixed Income and Money Market	Balanced	Alternative	
AUM: \$446.9 B <ul style="list-style-type: none"> Market cap Investment style Global/regional/single country Developed/emerging Sector Quantitative Directional long/short (130/30) 	AUM: \$313.1 B <ul style="list-style-type: none"> Cash management Duration Sector Investment grade/high yield Global/regional Developed/emerging Tax-free bonds 	AUM: \$57.4 B <ul style="list-style-type: none"> Active balanced Risk parity (risk premia capture) Target maturity Target risk Traditional balanced 	AUM: \$145.9 B <ul style="list-style-type: none"> Absolute return <ul style="list-style-type: none"> Market neutral Multistrategy Global macro Private equity <ul style="list-style-type: none"> Fund of funds Buyout, emerging Commodities 	<ul style="list-style-type: none"> Financial structures <ul style="list-style-type: none"> Bank loans Credit arbitrage Opportunistic Real estate <ul style="list-style-type: none"> Public real estate securities Private direct US, Asian, European, global

Delivered to investors through diverse investment vehicles

<ul style="list-style-type: none"> Institutional separate accounts Private placements 	<ul style="list-style-type: none"> Collective trusts Sub-advised 	<ul style="list-style-type: none"> Funds (open/closed end, on/offshore) Separately managed accounts/unified managed accounts 	<ul style="list-style-type: none"> Exchange-traded funds (ETFs) Variable insurance funds 	<ul style="list-style-type: none"> Unit investment trusts (UITs) Customized solutions
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Source: Invesco Ltd. All data as of June 30, 2018. For complete AUM disclosure, please see slide 3 . Vehicles listed are available via indirect, wholly owned subsidiaries of Invesco Ltd. Not all investors are eligible to invest in each investment vehicle. Specific residency restrictions apply to offshore funds. Invesco's variable insurance funds are used solely as investment vehicles by insurance company separate accounts to fund variable insurance products. Invesco Distributors, Inc. does not offer any variable products. Investment vehicles listed, including ETFs, in and of themselves, do not qualify as diversified investment strategies. For more information, contact your Invesco representative.

Commitment to investment excellence

High-quality results begin with specialized insight and disciplined oversight



Invesco believes the best investment insights come from specialized investment teams with discrete investment perspectives, operating under a disciplined philosophy and process with strong risk oversight and quality controls.

Investment-centric culture

- Invesco has investment professionals around the globe.
- Investment teams have access to advanced investment technology, proprietary tools and platforms.
- On-the-ground presence and administrative platforms provide scale and best practices, minimizing non-investment distractions.
- Competitive rewards system aligns pay with investment performance and recognizes talent.

Disciplined, repeatable investment philosophies and processes

- Each discrete investment team has a clearly articulated investment philosophy and process, aligned with client expectations.
- Tested strategies have been developed through experience of deep investment teams through multiple market cycles.
- Chief investment officers (CIOs) have clearly defined accountability to manage investment disciplines and develop talent.

Performance measurement and risk assessment

- Independent risk management controls and processes are in place within each investment team and across Invesco.
- Investment performance reporting and risk management drive transparency throughout the organization.
- Institutionalized oversight seeks to ensure quality:
 - Investment team CIOs
 - Executive management
 - Fund boards
 - Invesco Ltd. board

Source: Invesco Ltd. Client-related data, investment professional and employee data are as of June 30, 2018.

Commitment to investment excellence

An effective foundation for a sound risk culture



Risk Oversight and Governance	Board of Directors and Independent Fund Boards			
	Executive Management Team			
Risk Management Facilitation	Risk Areas of Focus	<ul style="list-style-type: none"> ▪ Investment ▪ Credit/Asset/Liability 	<ul style="list-style-type: none"> ▪ Financial ▪ Operational 	<ul style="list-style-type: none"> ▪ Business
	<p>Global Performance Measurement and Risk</p> <ul style="list-style-type: none"> ▪ Facilitates investment oversight function ▪ Independently reviews investment execution and process application ▪ Monitors consistency of investment results with mandates, market environments, client and CIO expectations ▪ 90+ professionals 	<p>Corporate Risk Management Committee</p> <ul style="list-style-type: none"> ▪ Timely and consistent identification, evaluation and mitigation of operational and business risk ▪ Senior executives from all major business functions including: <ul style="list-style-type: none"> - Investment management/trading - Product management - Administration (information technology, investment operations, human resources, procurement) - Portfolio operations - Legal and compliance - Finance and internal audit - Strategy 		
Risk Management Embedded in the Business	Investment Risk Management Managing our core risks through the investment centers			
	Business/Operational Risk Management Managing all other risks in the business			
Internal Control	<p>Compliance and Internal Audit</p> <p>Facilitate and monitor internal control at all levels</p>			

We are a leading independent global investment manager



We are privileged to manage more than **\$963.3 billion** in assets on behalf of clients worldwide.

Invesco is an independent investment management firm dedicated to delivering an investment experience that helps people get more out of life.

We have:

- Specialised investment teams managing investments across a comprehensive range of asset classes, investment styles and geographies
- More than 7,000 employees focused on client needs across the globe
- Proximity to our clients with an on-the-ground presence in more than 20 countries
- Solid financials, investment grade debt rating, and strong balance sheet

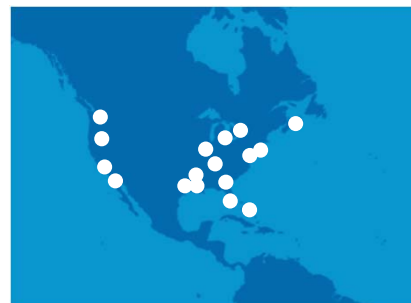
UK & Ireland



Continental Europe



US & Canada



Middle East



Asia



Australia



Source: Invesco Ltd. as at June 30, 2018. Locations shown indicate offices hosting Portfolio Manager, Analyst, Trader, Economist, Strategist and/or Distribution staff.

We are well positioned to help clients achieve their investment objectives



Success driver	Invesco position
Deep understanding of client needs	<ul style="list-style-type: none">– Deep knowledge of clients and their evolving needs– Comprehensive, high-conviction, fundamental and factor investing product line– Demonstrated ability to combine a broad range of capabilities to construct portfolios aligned with client investment objectives by channel and by region
Pure focus on investment management	<ul style="list-style-type: none">– No competing lines of business to support– Strong investment reputation– Independence– Infrastructure and client support platforms that enable our investors to spend more time focused on investing
Experienced, stable and accountable investment leadership	<ul style="list-style-type: none">– Specialized, stable investment teams with discrete investment perspectives and experience across diverse market cycles– Disciplined, repeatable investment philosophy and processes– Strong risk management and oversight– Compensation aligned with performance and client interests
Organizational strength	<ul style="list-style-type: none">– Broad and deep global presence in key markets– Solid margins, financial strength, and resources to ensure long-term investment in the business– 7,000 highly engaged and motivated employees focused on client needs– Proven management team with a solid track record

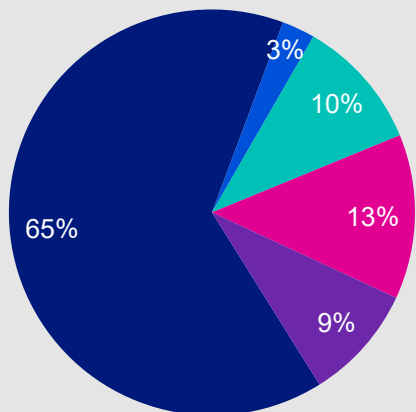
Source: Invesco Ltd as at June 30, 2018.

Organizational strength

A key strength of the firm is our diversity across geographies, channels and asset classes



By client domicile

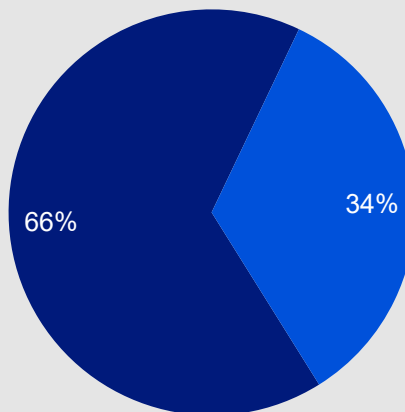


(\$ billions)

■ US	\$622.1
■ Canada	\$25.4
■ UK	\$100.9
■ Europe	\$126.3
■ Asia	<u>\$88.6</u>

Total **\$963.3**

By channel

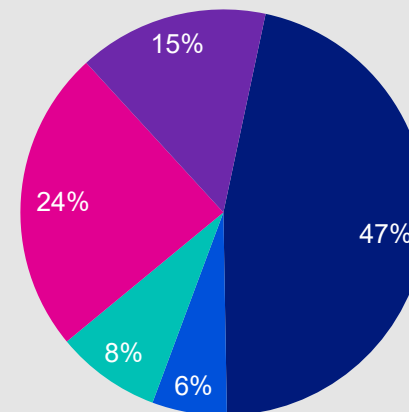


(\$ billions)

■ Retail	\$635.5
■ Institutional	<u>\$327.8</u>

Total **\$963.3**

By asset class



(\$ billions)

■ Equity	\$446.9
■ Balanced	\$57.4
■ Money Market	\$80.4
■ Fixed Income	\$232.7
■ Alternative	<u>\$145.9</u>

Total **\$963.3**

Source: Invesco Ltd. All data as of June 30, 2018.

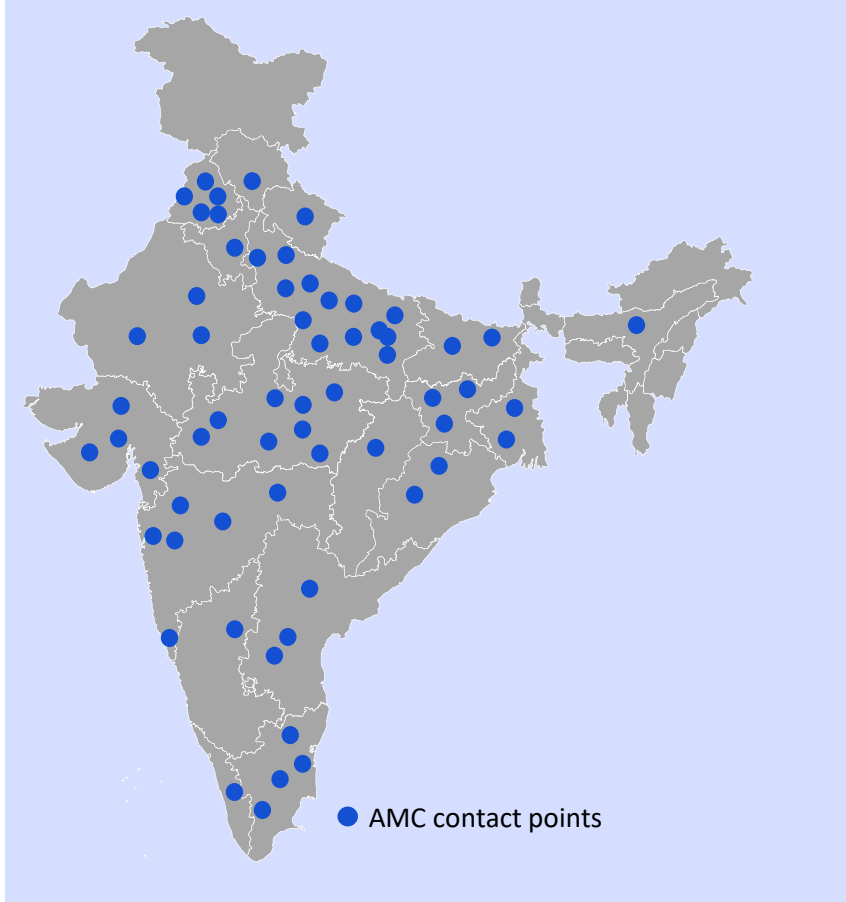
Invesco Asset Management (India)



Invesco Asset Management (India): Business Overview



Presence in India



Business Overview

- Average AUM of INR 40,922.65 crores (US\$ 5.84bn) (mutual fund, portfolio management and offshore advisory services)
 - MF AUM – INR 27,555.61 crores (US\$ 3,936.52m)
 - PMS – Domestic – INR 1,339.09 crores (US\$ 191.30m)
 - PMS – Offshore – INR 12,027.95 crores (US\$ 1,718.28m)
- 15th largest asset manager in the country¹
- 604,348 active customer folios
- 24,255 empanelled distributors
- Present across 62 cities in India with total of 63 branches
- 225 employees
- Our service providers
 - Custodian & Fund Accountant: Deutsche Bank
 - Custodian for Gold: The Bank of Nova Scotia
 - Registrar: Karvy Computershare Pvt. Ltd.
 - Auditors: Deloitte Haskins & Sells – MF, PwC (AMC/TC) and S.Panse & Co. (Internal)

Note: All data as of 28 September 2018 unless stated otherwise; AUM represents Average AUM for quarter ending September -18. Exchange Rate US\$1 = INR 70 Decimals have been rounded off. ¹ Source: AMFI – Based on 1QFY19 Average AUM

Our Investment Capabilities



- Expertise across equity, fixed income and gold investments with assets under management & advisory mandates¹ of **INR 40,922.65 crores (US\$5.84bn)**
- More than **28 investment strategies** across fixed income, equity and gold
- **Proprietary** stock selection process for Equity. Stocks under Active Coverage: **299²**; ~ **92.7%** of total market cap³
- **Proprietary** Credit Appraisal process for Debt. Credit Coverage: **322 companies²**
- Believe in being **True to Mandate**
 - Follow consistent philosophy and process
 - Stay focused on potential return relative to risk
 - Focus on long term wealth creation
- Experienced Investment Management Team. Broad, deep and stable research platform. Team with combined experience of over **250 + years**

Equity: 12 member team⁴ Fixed Income: 8 member team⁵

Clear segregation of fund manager, equity/credit analysts and dealers

- Defined and robust Risk Management Processes

¹ Under PMS division, ² As of September 28, 2018, ³ As of September 28, 2018 (of BSE), ⁴ Includes 2 members of PMS Investment team; ⁵ Includes 1 member of PMS Investment team. All data as on September 28, 2018 unless otherwise specified; Note: AUM represents Average AUM for the quarter ending September 18. Exchange Rate US\$1 = INR 70; Decimals have been rounded off.

Broad Product Portfolio



Equity (9)	Fixed Income (10)	Hybrid/ETFs/ Alternatives (7)	Fund of Funds (2) (Investing Overseas)
<ul style="list-style-type: none"> ▪ Invesco India Tax Plan ▪ Invesco India Growth Opportunities Fund ▪ Invesco India Midcap Fund ▪ Invesco India Multicap Fund ▪ Invesco India Infrastructure Fund ▪ Invesco India Contra Fund ▪ Invesco India Largecap Fund ▪ Invesco India Financial Services Fund ▪ Invesco India PSU Equity Fund 	<ul style="list-style-type: none"> ▪ Invesco India Liquid Fund ▪ Invesco India Ultra Short Term Fund ▪ Invesco India Short Term Fund ▪ Invesco India Treasury Advantage Fund ▪ Invesco India Corporate Bond Fund ▪ Invesco India Money Market Fund ▪ Invesco India Gilt Fund ▪ Invesco India Banking & PSU Debt Fund ▪ Invesco India Credit Risk Fund ▪ Fixed Maturity Plans of various maturities 	<ul style="list-style-type: none"> ▪ Invesco India Arbitrage Fund ▪ Invesco India Dynamic Equity Fund ▪ Invesco India Equity & Bond Fund ▪ Invesco India Regular Savings Fund ▪ Invesco India Nifty ETF ▪ Invesco India Gold ETF ▪ Invesco India Gold FoF¹ 	<ul style="list-style-type: none"> ▪ Invesco India Feeder – Invesco Pan European Equity Fund¹ ▪ Invesco India Feeder – Invesco Global Equity Income Fund¹

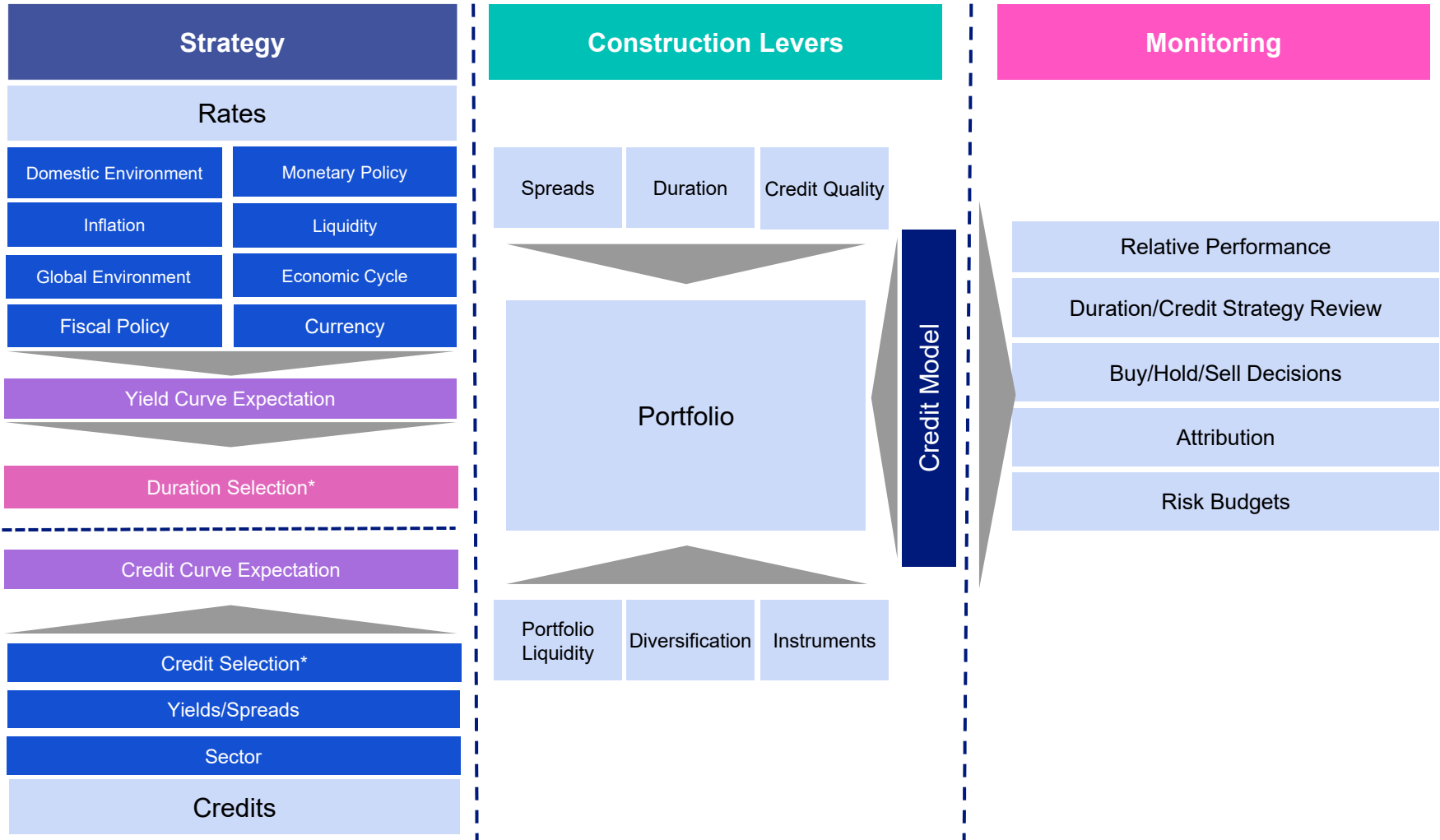
Note: Please refer slide on Product Labelling.

¹ The investor will bear the recurring expenses of the scheme, in addition to the expenses of underlying scheme.

Investment Process

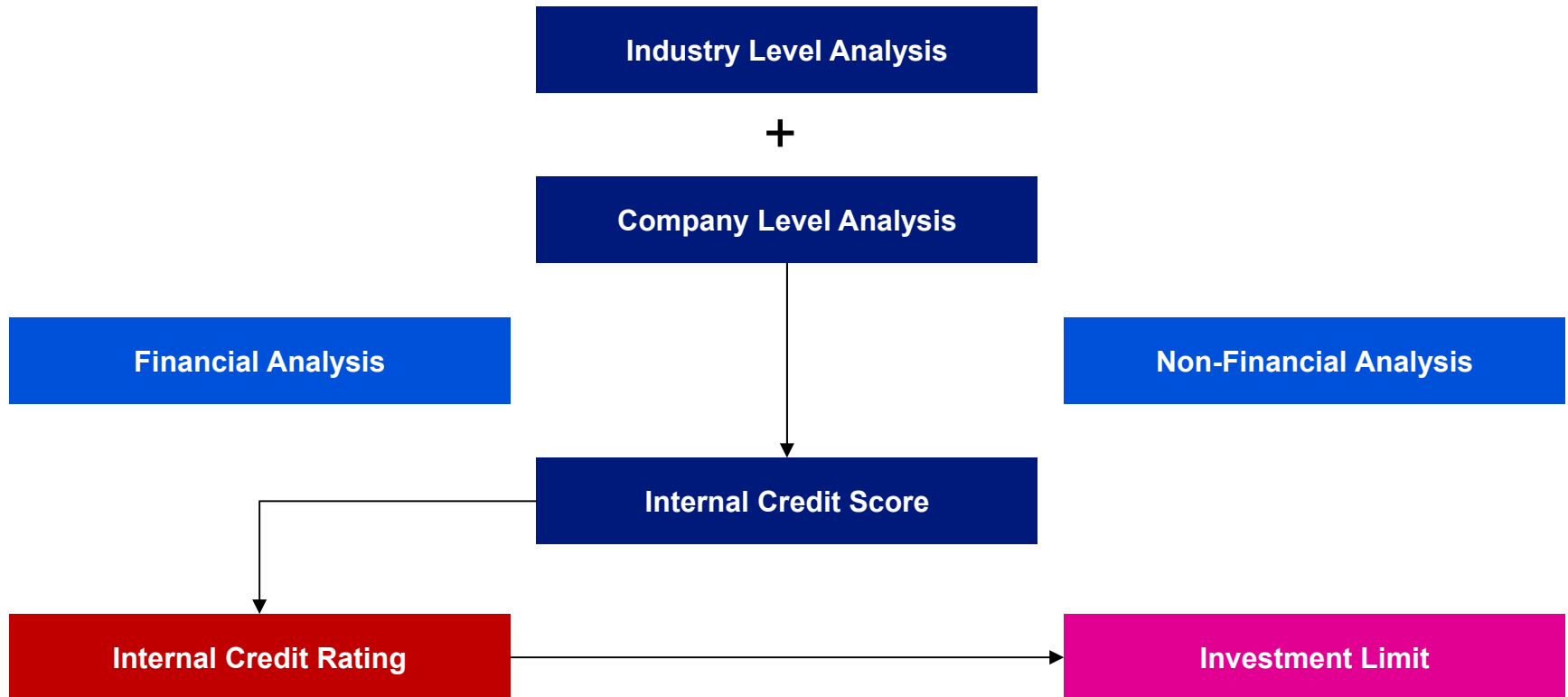


“The philosophy for managing fixed income portfolios revolves around optimizing risk adjusted returns for the investor by investing in quality assets, managing interest rate risk and minimizing liquidity risk”



* As per Individual Fund Mandate.

Credit Appraisal – Proprietary Model



Equity – Investment Philosophy & Process

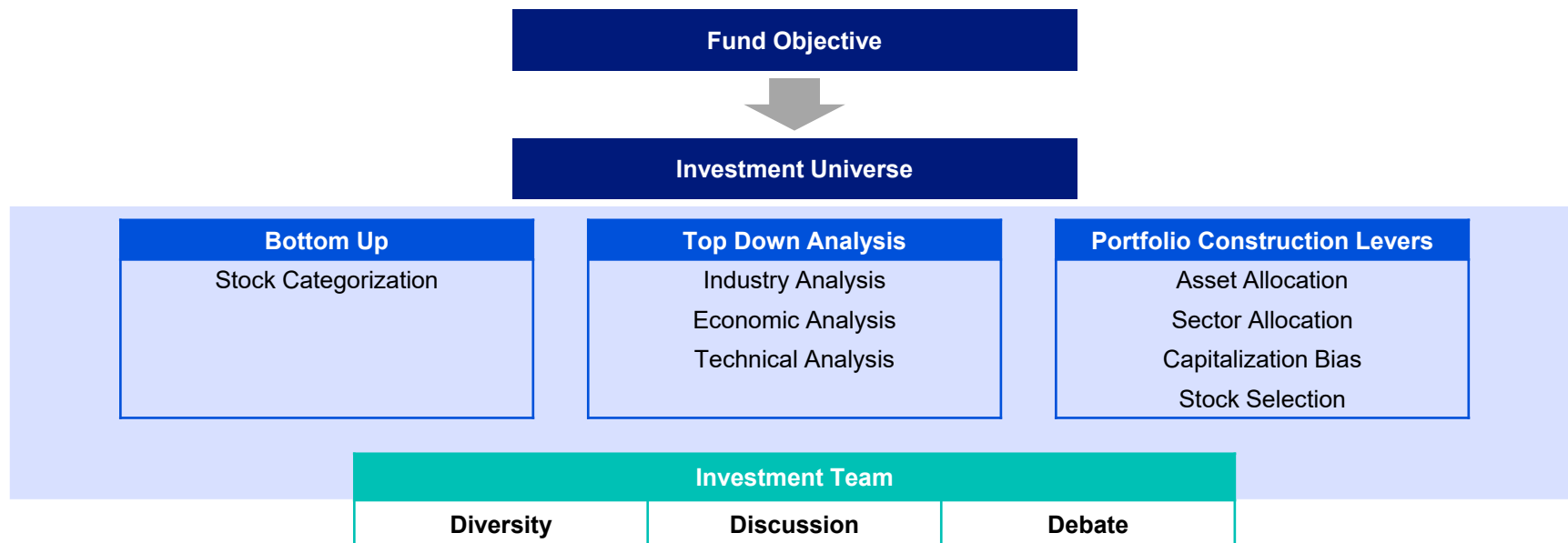


Active Fund Management

- Our core investment premise is that the equity markets are not completely efficient
- A well-organized and thorough research effort combined with a disciplined portfolio management approach will enable outperformance of the market index over time

Being True to Mandate

- The fund's investment objective is paramount
- Stock selection, industry and asset allocation flow from the fund objective
- No style ideology; use stock appropriate measures



Equity – Stock Categorization Framework



Stock Category	Descriptions (e.g.)	Growth Prospects (e.g.)	Company Attribute (e.g.)	Financial Parameter (e.g.)	
Star	Young companies	High growth	Entrepreneur vision, scalability	Operating Leverage	} Growth
Leader	Established companies	In line or better than industry	Track record of leadership, globally competitive	Industry leading margin/ROE	
Warrior	Young/established companies	Better than industry	Unique proposition and/or right place, right time	Margin & ROE expansion	
Diamond	Company with valuable assets	Low growth	Management intent to unlock value	Value of asset/business	} Value
Frog Prince	Company in a turnaround situation	Back to growth	Intrinsic strengths in core business	P2P, ROE expansion	
Shotgun	Opportunistic investment	Positive surprise	Corporate event, restructuring, earnings news	Event visibility	} Event
Commodities	Call on the cycle is paramount	Positive	Integration, cost efficiency, globally competitive	Profit leverage	

P2P: Path to Profit; ROE: Return on Equity. The above table is internal proprietary stock categorization



Board of Directors

Trustee Company

Independent

Mr. Raj N. Bhardwaj
Lt.Gen.(Retd.) S.S. Mehta
Mr. R.V. Shastri
Mrs. Bakul Patel

Associate

Mr. Dean Chisholm
Mr. Jeremy Simpson

Note : Mrs Bakul Patel Joined the Board of Trustees as Independent Director on 8th October, 2018

Asset Management Company

Independent

Mr. Vijay Kumar Chopra
Mr. P. G. Muralidharan
Mr. Mihir Kumar Moitra

Associate

Mr. Andrew Lo
Mr. Terry Pan

Directors – Trustee Company



Independent Directors



Mr. Raj Narain Bhardwaj

Mr. Bhardwaj has over 36 years' experience. He was the Member of the Securities Appellate Tribunal from June 2005 till May 2007. Prior to that, he was at Life Insurance Corporation of India, where he held various important positions, including being its Chairman from December 2004 – May 2005 and Managing Director from December 2002 till November 2004. Currently, Mr. Bhardwaj serves as Director on the Board of many well-known companies.



Lt. Gen. (Retd.) S.S. Mehta

Mr. Mehta has over 41 years' experience and held various important positions in the Army viz. Deputy Chief of Army Staff, Army Commander – Training Command, Army Commander – Western Command etc. He was also associated with Confederation of Indian Industry as a Principal Advisor (2004–2006) and as Director General (2006–2008). He is currently a Director in Sona Koyo Steering Systems Limited, JTEKT Sona Automotive India Ltd. and Religare Health Insurance Company Ltd.



Mr. R.V. Shastri

Mr. Shastri has over 37 years' experience in the banking sector. He has held important positions in various Public Sector Banks. He was the Chairman & MD of Canara Bank (May 2001–October 2004). Prior to that, he was the Chairman & MD of Indian Overseas Bank (December 1999 – April 2001). He was also the Trustee of the Stressed Asset Stabilisation Fund at IDBI, Mumbai for 3 years up to October 2007.



Mrs. Bakul Patel

Mrs. Bakul Patel has more than 4 decades of experience. She is a Chartered Secretary from the Chartered Institute of Companies Secretary, U.K. She was also the Sheriff of Mumbai from 1992 - 1993. She was associated with IDFC Asset Management Company Limited as Independent Director, Life Insurance Corporation of India as a Member of Zonal Advisory Board (Western Zone), Industrial Development Bank of India as a Member of Western Regional Advisory Committee. She was also a member on the Indian Advisory Board, Standard Chartered Grindlays Bank Limited and the Chairperson of Maharashtra State Financial Corporation. She has also been associated as Trustee with Rajni Patel Memorial Foundation, Vasant Rao Naik Pratishthan, Bombay Community Public Trust (B.C.P.T.) and Nehru Centre. She is also Director on the Board of NEO-INDCOM Consultancy Pvt. Ltd, Bay Petroplast Pvt. Ltd., Merchant Media Ltd. and Vinyl Processors & Co.

: Note : Mrs Bakul Patel Joined the Board of Trustees as Independent Director on 8th October, 2018

Directors – Trustee Company (CONTINUED)



Associate Directors



Mr. Dean Chisholm

Mr. Dean Chisholm has more than 31 years of experience. He is associated with Invesco Group since he got transferred from LGT Asset Management Limited post its acquisition by Invesco Group in 1998. He was responsible for regional Operations functions at LGT. He was an audit manager at PricewaterhouseCoopers in London and Hong Kong from 1984 to 1993. He is the vice chairman of the OMGEO Hong Kong Advisory Board and past chairman of Hong Kong Securities Industry Group. He has spoken at a wide range of industry conferences in Asia and Europe. From January 2002 to October 2005, he was acting as Director and Head of Operations for Invesco Hong Kong Limited, Asia Pacific. He has managed the investment operations and transfer agency functions of Invesco in Asia Pacific.

Currently, he is acting as a Regional Head of Operations, Asia Pacific of Invesco HK Ltd. overseeing the investment operations and transfer agency functions of Invesco in Asia Pacific since October 2005. He is also responsible for the Supervisor function of Invesco Taiwan Limited ("ITL"), a subsidiary company of Invesco HK Ltd. In 2012, Mr. Chisholm was recognized as Chief Operating Officer of the year by Asian Investor with their inaugural award for asset management COO's.



Mr. Jeremy Simpson

Jeremy Simpson is the Head of Finance & Corporate Services, Asia Pacific, based in Hong Kong. In this capacity, he oversees all financial related matters for Invesco in Asia Pacific. Earlier, he held the position of Chief Administration Officer for the Asia Pacific region. Prior to joining Invesco, he was a manager in the audit and advisory division for PricewaterhouseCoopers in both London and Hong Kong. Jeremy is a director of Invesco Hong Kong Limited, Invesco Australia Limited, Invesco Asset Management Singapore Limited, Invesco Asset Management (Japan) Limited, Invesco (Hyderabad) Private Limited and Invesco Asset Management Pacific Limited. Jeremy received a Bachelor of Science (Honors) degree in Mathematics and Psychology from Durham University. He is a Fellow of The Institute of Chartered Accountants in England and Wales and is an Associate of the Hong Kong Society of Accountants.

Directors – Asset Management Company



Independent Directors



Mr. Vijay Kumar Chopra

Mr. Chopra has over 36 years' experience in commercial banking and financial institutions and has handled various aspects of commercial banking. In the past, he has held many important positions including that of being the Chairman & MD of Corporation Bank and SIDBI. He was also associated as Whole-Time Member with SEBI and as Executive Director of Oriental Bank of Commerce. Currently, he serves as a Director on the Board of several well-known companies.



Mr. P.G. Muralidharan

Mr. Muralidharan has over 31 years' service as an IAS Officer. He has held various important positions in the Government of India. He was the Chairman/Director on the Board of various Public Sector undertakings; prominent among them being State Trading Corporation of India (Chairman), National Dairy Development Board, Export Credit Guarantee Corporation, Fertilizers & Chemicals Travancore Limited, Kochi Refineries Limited, Kerala State Industrial Development Corporation Limited, etc. He served as Member Secretary of Dr. Manmohan Singh Committee on Credit for Rural Development and also a member of RBI Committees on 20 Point Economic Programme and Regional Rural Banks.



Mr. Mihir Kumar Moitra

Mr. Moitra has over 41 years' experience especially in matters relating to the steel industry with regard to reorganisation and restructuring. He has held important positions, namely; Secretary – Kolkata Metropolitan Development Authority, Principal Secretary – Urban Development Department (Government of West Bengal), Municipal Commissioner – Kolkata, Director – Housing (Government of India), Joint Secretary – Ministry of Steel (Government of India).

Associate Directors



Mr. Andrew Tak Shing Lo

Mr. Lo is responsible for Invesco's businesses in the Asia Pacific region, which includes Greater China, Japan, Australia and India. Mr. Lo has been in the investment management industry since the 1980s. He joined Invesco Asia Ltd., a subsidiary of Invesco Ltd., as Managing Director in 1994 and became Chief Executive for Asia in 1998. Since 2001, he was appointed Chief Executive Officer for the Asia Pacific region. Before joining Invesco, Mr. Lo was Managing Director of Capital House Asia between 1990 and 1994, responsible for its operations in Hong Kong. Prior to that, he served as Vice President of Citicorp's Investment Management Group between 1988 and 1989.

Mr. Lo also served on a number of industry bodies during his career. He was a member of the Advisory Committee of the Securities and Futures Commission in Hong Kong between 1997 and 2001. He was also a past member of the Council to the Stock Exchange of Hong Kong from 1997 to 2000. Between 1996 and 1997, he was Chairman of the Hong Kong Investment Funds Association. Mr. Lo received a Bachelor of Science degree in Statistics and a Master of Business Administration degree from Babson College in the US.

Directors – Asset Management Company (CONTINUED)



Associate Directors



Mr. Terry Pan

Terry Pan joined Invesco in February 2015 as Chief Executive Officer, Greater China, Singapore and Korea, responsible for driving the overall growth and coverage of Invesco's Greater China business, spanning across Hong Kong, China (offshore business), Singapore and Taiwan, as well as the other emerging markets in Asia. He provides strategic leadership and drives strong execution of Invesco's multi-year strategies to further establish Invesco's leadership position across these key markets. Mr. Pan has more than 21 years of industry experience in asset management and financial services, with a proven track record in sales and relationship management across the key Greater China markets. He joins Invesco from J.P. Morgan Asset Management, where he was Managing Director, Head of the Hong Kong and China QDII funds business. Mr. Pan began his career in 1994 at J.P. Morgan Asset Management and held a number of roles across different functions, including client advisory services, investment communications and marketing. In 2000, he joined 2cube Securities as Vice President, Sales and played a key part in launching one of the first online trading portals in Hong Kong. He rejoined J.P. Morgan Asset Management as Head of Intermediary Sales in 2003 and was promoted to Head of Retail Business in Hong Kong and Macau. Mr. Pan obtained a BBA in Finance and Real Estate from Southern Methodist University and an MBA from Royal Holloway, University of London. He is also a holder of the CFA designation.

Invesco India – Senior Management Team



Mr. Saurabh Nanavati – Chief Executive Officer

As the Chief Executive Officer, Saurabh oversees all functions, including strategy, investments, operations and sales in India and has been instrumental in the successful establishment and growth of the mutual fund business, since its inception in 2008. Under his astute leadership, the AMC acquired the operations of Lotus Mutual Fund at the peak of the global crisis in November 2008, turned around the operations successfully and expanded the business manifold, both in domestic and global markets during 2009–2012. Saurabh also piloted the AMC's joint venture (JV) with the global leading independent asset manager, Invesco in March 2013 and within a span of three years has successfully steered the JV to a full-fledged ownership by Invesco in India. His last assignment was with HDFC Standard Life Insurance as Chief Investment Officer; overseeing USD2bn across asset classes. Prior to HDFC Standard Life Insurance, he was with Deutsche Asset Management for 4 years. He spent the first 20 months with Deutsche Asset Management in India, as Head of Institutional Sales, when they started their operations. He subsequently moved to Singapore as the Business Manager for their Asia (Ex-Japan) region, primarily focused on general management and overseeing day-to-day operations. He played a pivotal role in establishing Deutsche's Asset Management Joint Venture in China with Harvest Asset Management. His earlier assignments include stints with multinational institutions like Reuters and HSBC India. Saurabh holds an Electronics Engineering degree and is an MBA in Finance from Jajmalal Bajaj Institute of Management Studies. He is also a Director on the Board of Association of Mutual Funds of India (AMFI), MF Utilities India Pvt. Ltd. and Chairs the AMFI standing committee on ARN.



Mr. Taher Badshah - Chief Investment Officer (Equities)

Taher has over 23 years' of experience in the Indian equity markets. In his role, Taher is responsible for the equity management function at the firm. He joins Invesco Asset Management from Motilal Oswal Asset Management where he was the Head of Equities, responsible for leading the equity investment team. In the past, he has also worked with companies like Kotak Investment Advisors, ICICI Prudential Asset Management, Alliance Capital Asset Management etc. Taher holds Masters in Management Studies (MMS), with specialization in finance from S.P. Jain Institute of Management and a B.E. degree in Electronics from the University of Mumbai.



Mr. Sujoy Kumar Das – Head of Fixed Income

Sujoy has over 21 years' experience in the Fixed Income market. In his last assignment, Sujoy was Head - Fixed Income with Bharti AXA Mutual Fund. Prior to Bharti AXA, he was with DSP Merrill Lynch Mutual Fund as Fund Manager, managing several fixed income funds. Sujoy has also worked with Bank of Punjab as a trader and traded in government securities, corporate bonds etc. and was a senior member of their treasury function. In May 2005 & April 2012, he was featured amongst the top debt fund managers in the country, in the "Top Fund Managers of India" survey conducted by Business Today and Mutualfundsindia.com. Sujoy graduated as a Bachelor in Science (Economics) from University of Calcutta. He also holds a Post Graduate Diploma in Business Administration with specialization in Finance & International Business from Hindu Institute of Management.



Mr. Ketan Ugrankar – Chief Operating Officer & Chief Financial Officer

Ketan joined the AMC during its start-up phase and has over 22 years' work experience in asset management business across Finance, Fund Accounting Operations, Secretarial, Audit, Taxation, Administration and Technology. He was involved in laying down company-wide systems and processes. He oversees all aspects of finance, operations, investor servicing, technology and administration. Ketan's last assignment was with ING Investment Management as Chief Operating Officer. Prior to this, he was working with Alliance Bernstein (formerly Alliance Capital) as Vice President – Corporate Accounting and Administration. Ketan holds a Commerce degree and is a qualified Chartered Accountant. He is also an Associate Member of the Institute of Company Secretaries of India and a Graduate of The Institute of Cost Accountants of India.

Invesco India – Senior Management Team (CONTINUED)



Mr. Suresh Jakhotiya – Head (Compliance and Risk)

Suresh is part of the AMC start-up team and has over 22 years' experience in Compliance, Legal and Finance. In his last assignment at HDFC Asset Management, he was Senior Manager – Compliance. Prior to this, he was working as Vice President – Compliance with Benchmark Asset Management, responsible for monitoring compliances and reporting to Regulators, AMC and Trustee Board and also responsible for the secretarial function. Suresh has also worked with Tata Liebert and Hiranandani Developers. Suresh holds a Commerce degree and is a Chartered Accountant and Company Secretary.



Mr. Rohit Goyal – Head (Institutional Sales)

Rohit has over 17 years' experience in Institutional Sales and Business Development and is responsible for Institutional Sales. His last assignment was with JM Financial Mutual Fund as Manager for Corporate Sales. Rohit has also worked with Sun F&C Mutual Fund as Assistant Manager – Sales. Rohit holds a degree in Biology and a Masters of Financial Analysis & Control (MFC).



Mr. Anunaya Kumar – Head (Retail Sales)

Anunaya has over 19 years' experience in sales and distribution. In his last assignment, Anunaya was working as Senior Vice President, Head - Key Relationships & Retail Business - Sales with DSP BlackRock Investment Managers Pvt. Ltd. Prior to DSP BlackRock, he was with Royal Bank of Scotland as Vice President & Wealth Head. In addition, he was responsible for Investment Business & Portfolio Management for Rest of Maharashtra. In the past, he has also worked with Citibank NA, IDBI Bank Limited and Tata Finance Limited. Anunaya holds B.Com and PGDBM degree in Finance.



Mr. Haresh Sadani – Head (Marketing & Products)

Haresh is part of the AMC start-up team and has over 23 years' experience in Marketing, Communications and Product Development. His last assignment was with DBS Cholamandalam Asset Management where he was working as Assistant Vice President – Marketing; responsible for Marketing, PR and new product development. Prior to DBS Cholamandalam Asset Management, he was working as Marketing Manager with Fidelity Fund Management. Haresh has also worked with Outlook Money and Sesa Seat Information Systems Limited. Haresh holds a Commerce degree and is an MBA with specialisation in Marketing.

Invesco India Asset Management Mutual Fund



Average Assets under Management report for the quarter ending September 2018.

Asset-wise	
Category	Average AUM for the Quarter (INR lakhs)
Income	699,235.03
Equity (other than ELSS)	603,941.66
Balanced	0.00
Liquid	1,382,557.65
Gilt	3,137.95
Equity – ELSS	60,085.12
GOLD ETF	3,057.17
Other ETF	198.21
Fund of Fund investing overseas	3,347.99
Total	2,755,560.78

City-wise	
Category	% of Total AUM as on the last day of the quarter
Top 5 Cities	58.54%
Next 10 Cities	21.22%
Next 20 Cities	9.51%
Next 75 Cities	4.83%
Others	5.90%
Total	100.00%

Source: Invesco Mutual Fund.

Product Labelling

Suitable for investors who are seeking*

Invesco India Liquid Fund

(an open ended liquid scheme)

- income over short term
- investments predominantly in money market and debt instruments commensurate with low risk and high liquidity

Invesco India Money Market Fund

(an open ended debt scheme investing in money market instruments)

- income over short term
- investment in money market instruments

Invesco India Treasury Advantage Fund

(an open ended low duration debt scheme investing in instruments such that the Macaulay duration[^] of the portfolio is between 6 months to 12 months)

- income over short term
- investment in debt and money market instruments

Invesco India Arbitrage Fund

(an open ended scheme investing in arbitrage opportunities)

- income over medium-term
- income through opportunities emerging out of difference in pricing between cash and derivatives markets and through deployment of surplus cash in fixed income instruments

Invesco India Corporate Bond Fund

(an open ended debt scheme predominantly investing in AA+ and above rated corporate bonds)

- income over medium to long term
- investments in AA+ and above rated corporate bonds

Invesco India Short Term Fund

(an open ended short term debt scheme investing in instruments such that the Macaulay duration[^] of the portfolio is between 1 year to 3 years)

- income over short to medium term
- investments in short term debt and money market instruments

Invesco India Gilt Fund

(an open ended debt scheme investing in government securities across maturity)

- credit risk free returns over medium to long-term
- investments primarily in securities issued and guaranteed by the Central and the State Government across maturities

Invesco India Ultra Short Term Fund

(an open ended ultra-short term debt scheme investing in instruments such that the Macaulay duration[^] of the portfolio is between 3 months to 6 months)

- income over short term
- investments in a portfolio of short term money market and debt instruments

Invesco India Banking & PSU Debt Fund

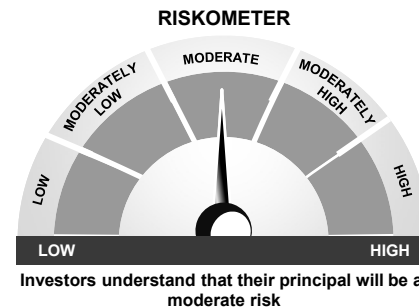
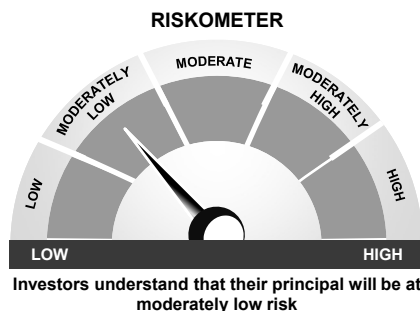
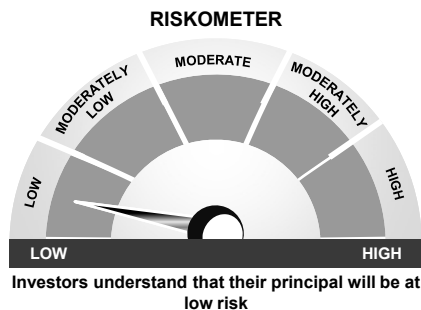
(an open ended debt scheme predominantly investing in Debt instruments of banks, Public Sector Undertakings, Public Financial Institutions and Municipal Bonds)

- returns over short to medium term
- investments primarily in debt & money market instruments issued by Banks, PFIs, PSUs and Municipal Bonds

Invesco India Credit Risk Fund

(an open ended debt scheme predominantly investing in AA and below rated corporate bonds (excluding AA+ rated corporate bonds))

- income and Capital appreciation over medium to long term
- investments primarily in corporate debt securities of varying maturities across the credit spectrum



* Investors should consult their financial advisers if in doubt about whether the product is suitable for them

[^]Macaulay duration of a bond is the number of years taken to recover the initial investment of a bond. It is calculated as the weighted average number of years to receive the cash flow wherein the present value of respective cash flows is multiplied with the time to that respective cash flows. The total of such values is divided by the price of the security to arrive at the duration

Product Labelling

Suitable for investors who are seeking* (CONTINUED)

Invesco India Tax Plan

- (an open-ended Equity Linked Saving Scheme with a statutory lock-in of 3 years and tax benefit)
- capital appreciation over long-term
 - investment in equity and equity-related instruments

Invesco India Growth Opportunities Fund

- (Large & Mid cap Fund - An open ended equity scheme investing in both large cap and mid cap stocks)
- capital appreciation over long-term
 - investments predominantly in equity and equity-related instruments of large and midcap companies

Invesco India Dynamic Equity Fund

- (an open ended dynamic asset allocation fund)
- capital appreciation over long-term
 - investments in equity and debt securities which are managed dynamically

Invesco India Contra Fund

- (an open ended equity scheme following contrarian investment strategy)
- capital appreciation over long-term
 - investments predominantly in equity and equity related instruments through contrarian investing

Invesco India Midcap Fund

- (Mid Cap Fund - An open ended equity scheme predominantly investing in mid cap stocks)
- capital appreciation over long-term
 - investments predominantly in equity and equity-related instruments of Midcap companies

Invesco India Multicap Fund

- (Multi Cap Fund - An open ended equity scheme investing across large cap, mid cap, small cap stocks)
- capital appreciation over long-term
 - investments in equity and equity related instruments across market capitalization

Invesco India Largecap Fund

- (Large Cap Fund - An open ended equity scheme predominantly investing in large cap stocks)
- capital appreciation over long-term
 - investments predominantly in equity and equity-related instruments of largecap companies

Invesco India Nifty Exchange Traded Fund

- (an open ended scheme replicating Nifty 50 Index)
- capital appreciation over long term
 - generate returns that closely correspond to the returns generated by the securities represented by the Nifty 50, subject to tracking error, if any

Invesco India Gold Fund¹

- (an open ended fund of fund scheme investing in Invesco India Gold Exchange Traded Fund)
- regular income and capital appreciation over medium to long term
 - investment in units of Invesco India Gold Exchange Traded Fund, which in turn invests in physical gold

Invesco India Gold Exchange Traded Fund

- (an open ended scheme tracking returns provided by investment in physical gold)
- capital appreciation over long-term
 - generate returns that closely correspond to the returns provided by investment in physical gold in the domestic market, subject to tracking error

Invesco India Regular Savings Fund

- (an open ended hybrid scheme investing predominantly in debt instruments)
- income and capital appreciation over medium to long term
 - investments primarily in fixed income, equity and equity related instruments

Invesco India Equity & Bond Fund

- (an open ended hybrid scheme investing predominantly in equity and equity related instruments)
- Capital appreciation and current income over medium to long term
 - Investments in equity and equity related instruments and fixed income securities



Investors understand that their principal will be at moderately high risk

Invesco India Infrastructure Fund

- (an open ended equity scheme following Infrastructure theme)
- capital appreciation over long-term
 - investments predominantly in equity and equity-related instruments of infrastructure companies

Invesco India Feeder - Invesco Global Equity Income Fund¹

- (an open ended fund of fund scheme investing in Invesco Global Equity Income Fund)
- capital appreciation and/or income over long-term
 - investment in units of Invesco Global Equity Income Fund, an overseas equity fund

Invesco India Financial Services Fund

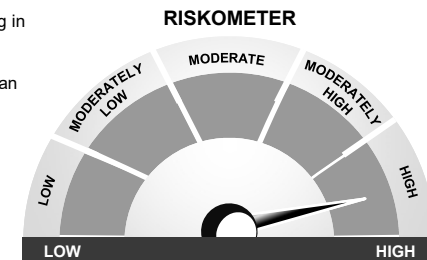
- (an open ended equity scheme investing in financial services sector)
- capital appreciation over long-term
 - investment predominantly in equity and equity-related instruments of companies engaged in the business of banking and financial services

Invesco India PSU Equity Fund

- (an open ended equity scheme following PSU theme)
- capital appreciation over long-term
 - investment in predominantly equity and equity-related instruments of Government companies (PSU's)

Invesco India Feeder - Invesco Pan European Equity Fund¹

- (an open ended fund of fund scheme investing in Invesco Pan European Equity Fund)
- capital appreciation over long-term
 - investment in units of Invesco Pan European Equity Fund, an overseas equity fund



Investors understand that their principal will be at high risk

* Investors should consult their financial advisers if in doubt about whether the product is suitable for them

¹ The investor will bear the recurring expenses of the scheme, in addition to expenses of the underlying scheme

Disclaimer



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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Get in touch



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